

NEGOTIATIONS

A Human Relations Approach

by Dale Carnegie Training

You will learn...

- All-win negotiation skills
- How to influence people
- How to facilitate constructive, positive relationships

Monday
August 15, 2016
9:30 - 17:30
Centennial Hall
1st floor

by Dale Carnegie Training Japan
Trainer

Mr. Gary Smith

- * Seminar/Workshop will be conducted in English (must be comfortable with discussions in English)
- * Open only to doctoral course students (DC), postdocs and faculty members/staffs
- * MAX 25 participants * International students/researchers will be given priority

<DC student / Postdoc>

Go to Front Office for Human Resource Education and Development HP
(<http://www2.synfoster.hokudai.ac.jp/>)
Click on the banner "Transferable Skills Seminar-Negotiations"
Please also register in Hi-System (details in our homepage)

<Faculty member / staff>

Please register through the link below
<http://goo.gl/forms/yptVnwT6G1FsLkhF3>

FRONT OFFICE FOR HUMAN RESOURCE EDUCATION AND DEVELOPMENT, HOKKAIDO UNIVERSITY